

REGIONAL ENVIRONMENTAL ACCOUNT LEADER / CONSULTANT



GREENVILLE / ANDERSON, SC

Job description

Aegis is a 27-year-old environmental consulting group headquartered in Richmond, Virginia with an established presence in Upstate South Carolina. We are seeking an experienced and dynamic individual who enjoys being at the forefront of building a team, building client relationships, and who can also embrace the day-to-day project management and regulatory compliance needs of the exciting projects in the region. At Aegis, we focus on environmental compliance so our clients can focus on running their business. This is a unique opportunity to make an impact and help meet the environmental needs of the region. The position will be critical as we expand and grow our footprint in the Carolinas. The office location is Anderson, SC.

Base Compensation Range is \$90,000 - \$140,000. The role will offer an incentive plan.

Disclaimer: This base salary range is based on US national averages. Actual base pay could be a result of seniority, merit, experience, location, etc.

This role has been designated as Hybrid – Flex for your day depending on client needs and team coordination required.

Job Summary

Aegis has an exciting opportunity for a position as a Regional Environmental Account Leader/Consultant who will:

- Provide exceptional customer service to internal and external customers through performance and execution of quality technical and analytical support of compliance with federal and state environmental regulations.
- Ensure comprehensive needs assessment and accurate development of client permit applications, compliance reports, and contingency plans.
- Conduct site visits to observe and evaluate client activities, procedures, and work closely with our customers to implement findings and provide consultations.
- Develop strong customer relationships with existing customers and seek to create new customer relationships in the region.
- Serve as office and team leader by modeling a strong culture of collaboration and service.
- Deliver training for clients on environmental regulations, systems, and procedures.
- Develop and review technical reports for delivery to clients and regulators.

Responsibilities

- Responsible for projects relating to air permitting and compliance, development of air emissions inventories, regulatory applicability determinations, BACT and MACT analyses, multi-media environmental auditing, development of contingency plans (SPCC, SWPPP, etc.), water permitting and compliance, training of client personnel, environmental reporting, and Environmental Management Systems.
- Provide consultation meetings and account leadership for existing clients and for new client development.
- Manage large and small projects and lead the program management for new and existing clients.
- Assists as needed with development of solutions and collaboration efforts across the Aegis team.
- Works both independently and leverages our team to meet obligations effectively, efficiently, and within safety and environmental standards.

Qualifications

- Bachelor's degree required in biological science, chemistry, geological science, environmental sciences or engineering and 5+ years of experience in environmental compliance and permitting (air, water, solid waste) in industrial settings is preferred.
- Master's degree in science/engineering or MBA is a plus, but not required.
- Professional Engineer (P.E.) license is a plus, but not required.
- Strong problem-solving capabilities, communication skills, and writing abilities. The ability to deliver work independently and with diverse teams on multiple projects simultaneously.
- Comfortable with business development / sales.
- Proficient in MS Office, particularly Excel. Comfortable with Teams calls and coordination.
- Strong desire to learn and grow.

Key Competencies

- Ability to define problems, collect data, establish facts, and draw valid conclusions.
- Interpret regulatory language and assess impacts for our clients.
- Exceptional customer service skills
- Strong Organizational skills
- Excellent Communications skills
- Be able to follow directions and work well with others.
- Be motivated and be a self-starter.

We offer competitive compensation and comprehensive benefits and programs. We are an equal opportunity employer; all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, pregnancy, age, marital status, disability, status as a protected veteran, or any legally protected status.