



# SAUDI PROCUREMENT CONFERENCE

المؤتمر السعودي للمشتريات



4 - 5 October 2023

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Riyadh Financial District

Strategic Partner



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# CONFERENCE AGENDA

Day 1, 4 October 2023

- 08:30** **Eng. Hani Mirza**  
Excellence In Government Procurement
- 10:10** **Ali S. Al-Soma**  
How Master Data Drives the Procurement & Supply-Chain Management
- Iyad Al Dalooj**  
Digitizing the Local Content Scoring System
- Ayan Chakraborty**  
Digitalization for Procurement Success in Saudi Arabia: A Roadmap
- Hamad bin Abdul Rahman Al-Turki**  
Developing Government Procurement Automation

## 10:10 - 10:30 | Networking Break

- 10:30** **Elgar Feddema**  
MRO Procurement, An Infinite Game
- 12:15** **Kenan Nouwailati**  
The Future Of Procurement - Opportunities and Trends
- Stephen Carter**  
Saudi Vision 2030: De-Risking Supply Chain Localisation
- Turki Al Johani**  
How to Implement an Effective Procurement Risk Management
- Eman Mousheir Ezzat**  
Unlocking the Full Potential of Your Digital Transformation: A Roadmap to Procurement Value Creation
- Rajeev Kumar**  
Pioneering AI-led Contract Lifecycle Management for Procurement

## 12:15 - 12:35 | Networking Break

- 12:35** **Hamoud Al-Osaimi**  
The Importance of Compliance with the Competition Law
- 14:35** **Richard McGuire**  
Procurement Impact on Mega Projects, Based on Risk Management
- Hani AlSaigh | Michael Pleuger**  
How Tahakom is leveraging digital category management for driving procurement value beyond savings
- Bruce Arun**  
War-Gaming Approaches To Improving Supply-Chain Resilience
- Bernard Gracia**  
How Procurement Will Navigate Future Crises
- Yasser Al-Farhan**  
SHARY® The Powerful and Secure Platform

## 14:35 - 15:30 | Lunch Break

- 15:30** **SAP Intelligent Spend Management and Business Network: Aligning Spend Decisions with Business Strategies**
- 16:30** Workshop Leaders: Reem Alattas, Nabil Eldib, and Sherif Nada

**Jonjo Hobbs**

Bridging the Gap from Vision to Reality – Your Future Procurement Function

**Abdullah Al-Osaimi**

Contract Management: The Other Side Of The Story

**Dr. Sulaiman Al Jedaie**

Disruptive Procurement Technology Rule In Boosting Saudi Content In Development & EXIM Funds

**Luca D'Avino**

Reimagining The Future Of Procurement In The Digital Era

**Kobus van der Wath**

Global Procurement Opportunities and Challenges for KSA in a Shifting Trade Landscape

08:30

10:10

**10:10 - 10:30 | Networking Break**

**Stephan Horvath**

Automating AI-enabled Category Strategy Creation to unlock Value Opportunities for the Business

**Hani AlSaigh**

Decarbonization Strategy to support Kingdom target to achieve Net Zero by 2060

**Wesley Yehwa Chen**

Aligning Procurement and Sustainability into a Holistic Strategy

**Ahmed AL-Otaif**

Procurement via Partnership and Strategic Alliance

**Husam Alaydi**

Challenges and opportunities in light of the new GTPL

10:30

12:15

**12:15 - 12:35 | Networking Break**

**Leonard K TORSU FCIPS**

Demystifying The Role of Forensic Examination in Combating Corruption

**Majed Al Turki**

Urgent Justice For Boosting Public Procurement Integrity & Transparency

**Alexander Borg**

Talent Shortage: Supply Chains Struggle to Find the Right Skill Sets

**Douglas Kent**

Supply Chain Trends & Opportunities - Staying Ahead of the Curve

**Abdulmohsen A. Al-Mesfer**

ISO 20400 Sustainable Procurement

**Ahmed Al-Zahrani**

Saudi Aramco's Efforts in Localization Through iktva Program

12:35

14:35

**14:35 - 15:30 | Lunch Break**

**AI application in procurement analytics**

Workshop Leader: Iyad Al Dalooj

15:30

16:30



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## FEATURED SPEAKERS



**Eng. Hani Mirza**  
Executive VP at  
EXPRO



**Ali AlSoma**  
CEO at The National  
Industrial & Mining  
Information Center



**Iyad AlDalooj**  
CEO at Penry



**Hamad Al-Turki**  
VP, Solution and Products  
at National Center for  
Government Resources  
Sys. - NCGR



**Abdullah AlOsaimi**  
Senior Vice President,  
Procurement &  
Business Support at  
Maaden



**Yasser Al-Farhan**  
CEO at Advanced  
Systems & Technologies  
Company



**Bruce Arun**  
Co-founder & CEO at  
TransformationX



**Turki Aljohani**  
CPO at TASNEE



**Bernard Gracia**  
President at European  
Institute of Purchasing  
Management



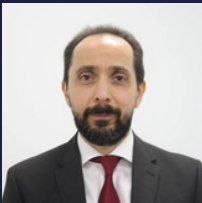
**Luca D'Avino**  
Partner at McKinsey &  
Company



**Dr. Sulaiman Al Jedaie**  
CEO and Board Member,  
Saudi Industrial Export  
Company (SIEC)



**Rajeev Kumar**  
Chief Revenue Officer at  
Sirion



**Kenan Nouwailati**  
Procurement and Supply  
Chain Leader at KPMG in  
Saudi Arabia



**Stephan Horvath**  
Sales Executive at Cirtuo



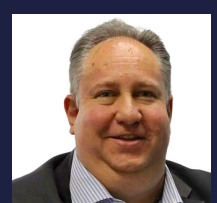
**Douglas Kent**  
Executive Vice President,  
Corporate and Strategic  
at ASCM



**Stephen Carter**  
Director of Product  
Marketing at Ivalua



**Hani AlSaigh**  
Vice President of Supply  
Chain at TAHAKOM



**Kobus van der Wath**  
CEO at Axis Group  
International



**Richard McGuire**  
Executive Director,  
Procurement at Saudi  
Entertainment Ventures  
(SEVEN)



**Alexander Borg**  
Chairman of the Strategic  
Board IOSCM MENA and  
Advisory Board Member at  
IOSCM in the UK



**Ayan Chakraborty**  
Head of SAP Business  
Network, EMEA South at  
SAP



**Husam Alaydi**  
Financial Sustainability  
advisory Leader at EY  
MENA



**Wesley Yehwa Chen**  
VP, Sustainability, Quality  
& Safety, Assuris at  
Intertek



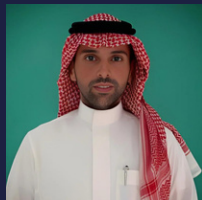
**Ahmed Al-Zahrani**  
Director, Industrial  
Development & Strategic  
Supply Department at  
Saudi Aramco



**Leonard K TORSU FCIPS**  
Contract & Procurement  
Director at AlBawani



**Hamoud Al-Osaimi**  
Director of the Legal Affairs  
Department at General  
Authority for Competition



**Abdulmohsen Al-Mesfer**  
Section Head, Procurement  
at SIPCHEM



**Ahmed Al-Otaif**  
GM- Procurement and  
Contracting at Saudi  
Mining Services Co.



**Elgar Feddema**  
Head of Sales at  
V-LINE GROUP



**Majed Al Turki**  
Chair of Adjudication  
Committee for Bidders &  
Contractors Grievances and  
Price Adjustment Claims at  
General Secretariat of  
Government Tenders and  
Procurement Law  
Committees



**Eman Mousheir Ezzat**  
Senior Customer Success  
Manager, MEA at  
JAGGAER



**Michael Pleuger**  
Co-Founder & CEO at  
akirolabs



**Jonjo Hobbs**  
Managing Director at  
Capita Procurement  
Solutions