



SAUDI PROCUREMENT CONFERENCE

المؤتمر السعودي للمشتريات



EXPRO

هيئة كفاءة الإنفاق والمشروعات الحكومية
Expenditure & Projects Efficiency Authority

4 - 5 October 2023

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Riyadh Financial District



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General Authority for Competition



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FEATURED SPEAKERS



Eng. Hani Mirza
Executive VP at
EXPRO



Ali AlSoma
CEO at The National
Industrial & Mining
Information Center



Iyad Aldalooj
CEO at Penny



Hamad Al-Turki
National Center for
Government Resources
Sys. - NCGR



Abdullah AlOsaimi
Senior Vice President,
Procurement &
Business Support



Bruce Arun
Co-founder & CEO at
TransformationX



Turki AlJohani
CPO at TASNEE



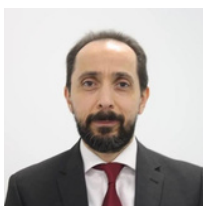
Bernard Gracia
President at European
Institute of Purchasing
Management



Luca D'Avino
Partner at McKinsey &
Company



Dr. Sulaiman AlJedaie
CEO and Board Member,
Saudi Industrial Export
Company (SIEC)



Kenan Nouwailati
Procurement and Supply
Chain Leader at KPMG in
Saudi Arabia



Stephan Horvath
Sales Executive at Cirtuo



Douglas Kent
Executive Vice President,
Corporate and Strategic
at ASCM



Stephen Carter
Director of Product
Marketing at Ivalua



Hani AlSaigh
Vice President of Supply
Chain at TAHAKOM



Richard McGuire
Executive Director,
Procurement at Saudi
Entertainment Ventures
(SEVEN)



Alexander Borg
Chairman of the Strategic
Board IOSCM MENA and
Advisory Board Member at
IOSCM in the UK



Carlos Mercuriali
SVP & GM at SAP
Procurement Solutions,
EMEA South Region



Wael Safwat
Middle East Lead, Sustainable
Procurement & Shared
Services at Accenture



Wesley Yehwa Chen
VP, Sustainability,
Quality & Safety,
Assuris at Intertek



Leonard K TORSU
FCIPS
Contract &
Procurement Director



Hamoud Al-Osaimi
Director of the Legal
Affairs Department at
General Authority for
Competition



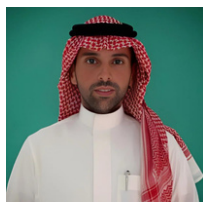
Abdullah Farid Al Aama
Procurement and WPS
Advisor at Royal Commission
for Riyadh City



Ahmed AL-Otaif
GM- Procurement and
Contracting at Saudi Mining
Services Company



Elgar Feddema
Head of Sales at
V-LINE GROUP



Abdulmohsen Al-Mesfer
Section Head, Procurement
at SIPCHEM



Eman Mousheir Ezzat
Senior Customer Success
Manager, MEA at JAGGAER



Michael Pleuger
Co-Founder & CEO at
akirolabs



Jonjo Hobbs
Managing Director at Capita
Procurement Solutions



Majed Al Turki
Chair of Adjudication Committee for
Bidders & Contractors Grievances
and Price Adjustment Claims



Yasser Al-Farhan
CEO at Advanced Systems
& Technologies Company



Ajay Agrawal
Founder and Chief
Executive Officer at Sirion



Kobus van der Wath
CEO at Axis Group
International



Ahmed Al-Zahrani
Director, Industrial Development
& Strategic Supply Department
at Saudi Aramco

CONFERENCE AGENDA



Time	Day 1, 4 October 2023	Day 2, 5 October 2023
08:30 - 10:10	Welcome Speech	Jonjo Hobbs Bridging the Gap from Vision to Reality - Your Future Procurement Function
	Eng. Hani Mirza Excellence In Government Procurement	Abdullah Al-Osaimi Contract Management: The Other Side Of The Story
	Ali S. Al-Soma How Master Data Drives the Procurement & Supply-Chain Management	Dr. Sulaiman AlJedaie Disruptive Procurement Technology Rule In Boosting Saudi Content In Development & EXIM Funds
	Iyad Al Dalooj Digitizing the Local Content Scoring System	Luca D'Avino Reimagining The Future Of Procurement In The Digital Era
	Carlos Mercuriali Digitalization for Procurement Success in Saudi Arabia: A Roadmap	Abdullah Farid Al Aama Organizational Procurement Mindset
	Hamad bin Abdul Rahman Al-Turki Developing Government Procurement Automation	
10:10 - 10:20	Networking Break	
10:20 - 12:15	Elgar Feddema MRO Procurement, An Infinite Game	Stephan Horvath Automating AI-enabled Category Strategy Creation to unlock Value Opportunities for the Business
	Kenan Nouwailati The Future Of Procurement - Opportunities and Trends	Wael Safwat Accelerating Business Procurement through Sustainable Procurement
	Stephen Carter Saudi Vision 2030: De-Risking Supply Chain Localisation	Hani AlSaigh Decarbonization Strategy to support Kingdom target to achieve Net Zero by 2060
	Turki Al Johani How to Implement an Effective Procurement Risk Management	Wesley Yehwa Chen Aligning Procurement and Sustainability into a Holistic Strategy
	Eman Mousheir Ezzat Unlocking the Full Potential of Your Digital Transformation: A Roadmap to Procurement Value Creation	Ahmed AL-Otaif Procurement via Partnership and Strategic Alliance
	Ajay Agrawal Pioneering AI-led Contract Lifecycle Management for Procurement	Kobus van der Wath Global Procurement Opportunities and Challenges for KSA in a Shifting Trade Landscape
12:15 - 12:35	Networking Break	
12:35 - 14:30	Hamoud Al-Osaimi The Importance of Compliance with the Competition Law	Leonard K TORSU FCIPS Demystifying The Role of Forensic Examination in Combating Corruption
	Richard McGuire Procurement Impact on Mega Projects, Based on Risk Management	Majed Al Turki Effective justice for more transparency and integrity in procurement system
	Hani AlSaigh Michael Pleuger How Tahakom is leveraging digital category management for driving procurement value beyond savings	Alexander Borg Talent Shortage: Supply Chains Struggle to Find the Right Skill Sets
	Bruce Arun War-Gaming Approaches To Improving Supply-Chain Resilience	Douglas Kent Supply Chain Trends & Opportunities - Staying Ahead of the Curve
	Bernard Gracia How Procurement Will Navigate Future Crises	Abdulmohsen A. Al-Mesfer ISO 20400 Sustainable Procurement
	Yasser Al-Farhan SHARY® The Powerful and Secure Platform	Ahmed Al-Zahrani Saudi Aramco's Efforts in Localization Through iktva Program
14:30 - 15:30	Lunch Break	
15:30 - 16:30	SAP Intelligent Spend Management and Business Network: Aligning Spend Decisions with Business Strategies Workshop Leaders: Reem Alattas, Nabil Eldib, Ameer Alnejaïm, Mohamed Alotheimeen, and Sherif Nada	AI application in procurement analytics Workshop Leader: Iyad Al Dalooj

CONFERENCE OVERVIEW

Saudi Procurement Conference in its third edition brings together professionals and experts from around the world with diverse fields to present the latest innovations and technologies, discuss the industry challenges, introduce new solutions and, generate business opportunities between all participants. As it is critical for procurement leaders and their teams to stay up to speed with the latest strategies and techniques to meet the challenges from both inside the procurement organization and outside. The conference will cover comprehensive experiences and promises to offer first-hand insight, procurement workshops, best practices and practical takeaways that will enable you to achieve top-line growth.

The conference will discuss the following agenda related to Procurement such as:

- The Future of Procurement: Trends and Technologies to Watch in 2024
- Framework Contracts: Best Practices and Strategies for Effective Implementation
- Procurement and Sustainability: Strategies for Building a Greener Supply Chain
- The Impact of Digital Transformation on Procurement: Lessons Learned and Best Practices
- Procurement Risk Management: Strategies for Mitigating Risks and Ensuring Business Continuity
- Innovations in Procurement: Emerging Trends and Technologies Shaping the Future of the Industry.

The conference is open to all participants looking to get to know all the current content in the procurement field in Saudi Arabia.

يقدم المؤتمر السعودي للمشتريات في نسخته الثالثة فرصة تجمع للمحترفين والخبراء من جميع أنحاء العالم في مجالات متنوعة لعرض أحدث الابتكارات والتقنيات ، ومناقشة تحديات الصناعة ، وتقديم حلول جديدة ، وخلق فرص عمل بين جميع المشاركين. وذلك نظرًا لأهمية مواكبة قادة المشتريات وفرقهم أحدث الاستراتيجيات والتقنيات لمواجهة التحديات في مجال المشتريات. سيتحدث في المؤتمر محترفون لديهم خبرات شاملة من مختلف الجهات العالمية والمحلية لتقديم رؤية مباشرة للمهتمين في مجال المشتريات. وسيتم تقديم ورش عمل تستعرض أفضل الممارسات والدروس السريعة العملية التي ستمكنك من تحقيق نمو أعلى. سيناقدش المؤتمر الأجندة التالية المتعلقة بالمشتريات مثل:

- مستقبل المشتريات: اتجاهات وتقنيات تستحق المشاهدة في عام 2024
- العقود الإطارية: أفضل الممارسات والاستراتيجيات للتنفيذ الفعال
- الشراء والاستدامة: استراتيجيات لبناء سلسلة توريد أكثر اخضرارًا
- تأثير التحول الرقمي على المشتريات: الدروس المستفادة وأفضل الممارسات
- إدارة مخاطر المشتريات: استراتيجيات التخفيف من المخاطر وضمان استمرارية الأعمال
- الابتكارات في مجال المشتريات: الاتجاهات والتكنولوجيات الناشئة التي تشكل مستقبل الصناعة.

المؤتمر يستهدف المهتمين بمعرفة ما يخص مستجدات مجال المشتريات في المملكة العربية السعودية.



رسوم التسجيل Registration Fees
SAR. 5000 + VAT
Register Online in Website www.Saudi-Procurement.com
or send an email to dr@spatialco.com