

# Procurement Digital Transformation

THE BEST RUN 

# SAP - Introduction

**437,000+**

Customers in more than 180 countries

**47 years**

Of history and innovation

**98,600+**

Employees in 140+ countries

**100+**

Innovation and development centers

**#16**

of Brandz Top 100 most valuable global brands 2019



**25**

Industries

**180+**

Countries

**€24.74bn**

Total Revenue (non-IFRS) in FY2018

**18,000+**

SAP partner companies globally

**92%**

Of Forbes Global 2000 are SAP customers

**#3**

of B2B Brandz Top 100 most valuable global brands 2019

**195 million**

Subscribers in our cloud user base



## Our Local Presence



### Presence

In Saudi Arabia Since 2008

3 Offices: Riyadh, Jeddah and Al- Khobar



### Top Employer KSA



SAP KSA Wins Software Vendor of the Year 2019 by Arabian Business



### Banker Middle East Awards

SAP Saudi Arabia named  
“Best Technology Provider – Middle East”





## Investments in the Kingdom of Saudi Arabia



**Local Saudi Cloud Data Center**



**Localization of solutions**



**4-year SAR 285 million investment plan**

# Developing Local Youth

“in-country value” of SAR 221 Million in the Kingdom of Saudi Arabia



## Training instantiation

**SAP's Young Professional Program**

500 Graduates  
99% career placement



## SAP's Next-Gen

**SAP's Next-Gen Chapter**  
Prince Sultan University  
#sheinnovates

**SAP Next-Gen Labs and hubs**  
King Abdulaziz University  
Prince Sultan University



## SAP's Dual Study Program

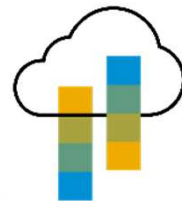
416 Students  
6 Partnering Universities



1997



2005



22 years

2012



- User Experience
- + Supplier Management
- + Direct Materials
- + Integration

# SAP Ariba – World's Largest B2B Network

**4.1**  
Million  
Companies



**1**  
Minute  
Every minute a company  
joins the network



**3.0**  
Trillion  
USD in annual  
commerce



**250**  
Million  
Documents annually  
processed  
(PO + invoices)



**14**  
Million  
Users



**15**  
Billion  
Payment processed  
annually



**195**  
Million  
Catalog items



**34**  
Million  
Leads sent annually  
to sellers



**3**  
Billion  
New businesses from  
Ariba Discovery

