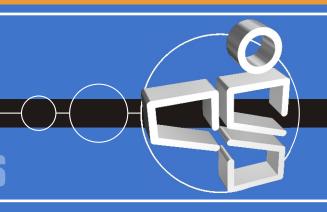


# The Integrated Point-Of-Sale Solution for SAP™ Business One

www.cistech.co.za

serious about business



CISTECH's Serious About Retail seamlessly integrates with SAP Business One to provide all the functionality a progressive retailer needs to optimise their operation.

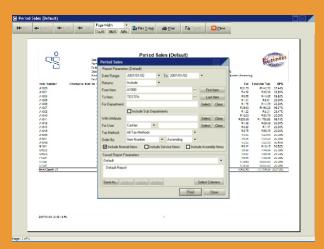
Serious About Retail has become the solution of choice for SAP Business One Partners requiring a fast, stable, easy-to-use, feature rich Point-Of-Sale solution catering for a wide range of industries - from Fast Moving Consumer Goods to Hospitality.

#### all the functionality a progressive retailer needs

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#### **Why Serious About Retail?**

- It turns SAP Business One into a full business management solution for the Retail Industry.
- ✓It offers far more than just pure Point-Of-Sale.
- ✓ Print Barcode and Shelf labels for Goods Receipts created in SAP Business One.
  - ✓ Suspend and Retrieve sales transactions.
- ✓ Issue Quotations and Orders directly from the Point of Sale
- It consolidates all front office functions for directto-customer transactions.
  - ✓ Quick and easy sales transaction capture.
  - ✓Account sales & payments.
  - √Barcode scanning.
  - ✓ Specials, Promotions & Discounts.
- √It provides a full cash handling process.
  - √Float hand-outs & cash drops.
  - √Cashup.
  - √Petty Cash.
- It provides enhanced security features like fingerprint and card swipe verification in addition to user passwords.



Full suite of Point-Of-Sale reports

### Some of the industries currently using Serious About Retail with SAP Business One

- ✓ Hardware & Building Materials
- ✓Supermarket
- √Flower & Decoration
- √Health & Beauty
- √Pharmaceutical
- √Fabric & Curtaining
- √Grain Milling
- √Toys & Hobbies
- √Cellular Sales
- √Restaurant & Hospitality

It provides integrated on-line credit and debit card transaction processing using Nomad EFT, removing double entry fraud and speeding up client transactions.



## Transactions Exported to SAP Business One

√Sales

✓ Posted as A/R Invoices

✓POS payments received posted as Incoming Payments

√Credit Notes

✓CSA Retail credit notes are posted as Credit Notes against the relevant Business Partner

- √Cash Refunds to Customers
  - ✓Posted as credit notes to credit stock
  - ✓ Cash amount paid out posted as Outgoing Payments
- √Petty Cash Payments
  - & Receipts
    - √Posted as GL entries
- √Cashups
  - ✓Posted as GL entries
- ✓ Supplier Payments
- ✓Posted as Outgoing Payments
- √Stocktakes
  - √Posted as Goods Issues



Till slip, A4 or Custom invoices

#### **More About Serious About Retail**

- Serious About Retail is a stand-alone retail solution with a separate database.
- SAP Business One is used for master data maintenance. All required data is replicated to CSARetail from SAP Business One
- CSARetail transactions are posted to SAP Business One using the DI API to ensure that all business rules are enforced.
- Serious About Retail provides a FMCG (scanning) transaction processing interface as well as a full touch screen & hospitality interface.
- Designed to be robust & easy to use, CSARetail leaves less room for mistakes.
- Low operator training & skill level requirements help to reduce the initial investment as well as total cost of ownership.
- Serious About Retail provides vast configuration options and industry standard peripherals including Barcode Scanners, Slip Printers, Pole Displays, Scales and Cash drawers are supported.
- Because Serious About Retail functions as a stand-alone application outside SAP Business One, it provides an additional level of redundancy, which means keeping the retail operation's doors open even in the event of communications failure.
- √No permanent connection to SAP Business One is required, reducing server resource demands.
- ✓Serious About Retail is scalable to any size enterprise that SAP Business One can accommodate.
- Direct LAN or remote FTP integration provides architectural flexibility. Using the remote FTP integration option allows a solution to be provided to very small outlets where an on-site SAP Business One installation cannot be cost-effectively justified, while maintaining the power of SAP Business One at head-office.

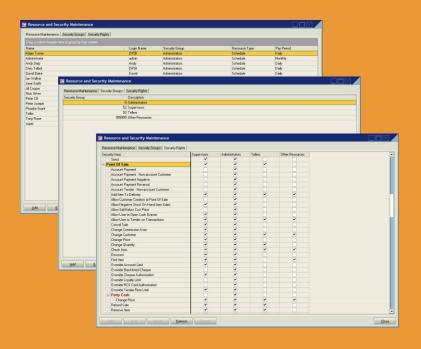
#### retail software that works, period

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#### **Security**

- ✓Users are imported from SAP Business One and can be converted to POS users.
- An unlimited number of Security Groups can be created with different Security Rights assigned to each.
- Access to functionality to all the areas of the software is controlled by Security Rights.
- When a user has insufficient rights to perform a function in the POS, an automatic prompt for supervisor override is displayed.







#### **Serious About Retail at a glance...**

- √Full Retail Point-Of-Sale for Fast Moving Consumer Goods
- √Full Touch-Screen Point-Of-Sale for Hospitality
- ✓Integrated Booking/Appointment payment
- ✓Supports industry standard Point-Of-Sale peripherals such as barcode scanners, slip printers, cash drawers, customer displays, scales and magnetic stripe readers
- ✓Integrated on-line credit/debit card processing using Nomad EFT
- Access to functionality controlled by unlimited security groups
- ✓ Discounts
- √Specials and promotions
- √Create Customers at POS
- ✓Delivery detail capture with integrated delivery management
- √Configurable sale document printing (Till Slip/Large Format)
- √Till Slip layout designer
- ✓Quotation, Order and Invoice processing
- √Teller shift management and cashup
- √Sale commission user
- √Cash drops
- ✓ Excess cash in drawer warning

- ✓Voucher sales & redemption
- ✓Online credit card verification
- √Payments to suppliers
- √Pre-payments
- ✓Account sales & payments
- √Credit notes on account sales
- ✓ Multiple tender types per transaction
- √Petty Cash
- √Suspend & retrieve transactions
- √Item price and stock holding lookup
- ✓ Item instructions
- ✓Item lots & batches
- ✓ Serialised stock sales
- √Item & shelf barcode printing
- ✓Advanced document search
- √Full set of retail reports
- ✓ LAN based integration
- ✓ Remote FTP based integration
- ✓SAP Business One "Look-and-feel"

## Seamless integration with SAP Business One

For more information, contact:

