

### Message from 4most

Welcome to the **February 2019** Newsletter.

4most has been an active supporter of the **CHOC** Childhood Cancer Foundation SA, a nationwide foundation aimed at supporting children with cancer and life-threatening blood disorders, and their families; improving early detection and facilitating effective treatment. Our last campaign "**4most and SAP Business One Going Places**" raised **R22 000** for **CHOC** Northern Regions (Pretoria) directly. We would like to thank all our clients who so generously supported this campaign. You helped to "**Keep More than Hope Alive**".

The 15th of February is **International Childhood Cancer Day (ICCD)** and our way of marking this day is to help make a difference for the families affected by childhood cancer by participating in the CHOC "Have A Heart" campaign. Keep an eye on our social media platforms to see photos showing our support of ICCD. Read more about this and how to support **CHOC** in this month's edition of our newsletter.

What's in store for you in this month's newsletter:

1. Mind the Gap: The Trust/Experience Paradox
2. The Power Of Attitude In Growing Midsize Businesses
3. New Thinking On ERP Ignites Intelligent Growth For Midsize Businesses
4. International Childhood Cancer Day: Support CHOC
5. 4most's Client Care Centre, Custom Development and Hosting.

### Mind the Gap: The Trust/Experience Paradox



To make progress, we can't put the burden for change on the agenda of global meetings alone. We need every leader to have a bias for action. The right way — the only way — to restore trust is to put people first. This is not about slogans. I am talking about a profound change in the way institutions engage with individuals.

*By Bill McDermott, CEO of SAP.*

[Read more](#)

### The Power Of Attitude In Growing Midsize Businesses

Every leader has a unique perspective when it comes to the secret to business success in today's highly digitalized marketplace. Some say it's a matter of visionary digital investments or a combination of perspiration and inspiration. Meanwhile, others claim a sense of purpose as a key driver. But according to the IDC infobrief "Becoming a Best-Run Midsize Company: How Growing Companies Benefit from Intelligent Capabilities," certain attitudes are associated with higher performance.

*By Meaghan Sullivan. Courtesy of SAP Digitalist Magazine.*



[Read more](#)

## New Thinking On ERP Ignites Intelligent Growth For Midsize Businesses



By Michael Schmitt. Courtesy of SAP Digitalist Magazine.

ERP software comes with an endless array of formats, environments, interfaces, and capabilities. However, knowing which offering to implement is still a challenge. As operations grow and expand into new locations, midsize businesses can quickly outgrow existing technology.

But this reality shouldn't keep midsize businesses from adopting an ERP system. Instead, they should upgrade their understanding of the potential their ERP investments offer, scaled to the context of current and future business requirements.

[Read more](#)

## International Childhood Cancer Day: Support CHOC

South Africa has some of the lowest survival rates when it comes to childhood cancers. Each year, more than 300 000 children aged from birth to 19 years are diagnosed with cancer around the world. Approximately 8 in 10 of these children live in low and middle-income countries where their survival rate is often near 20%.

The 15th of February 2019 is International Childhood Cancer Day (ICCD). This global initiative is celebrated around the world.

CHOC encourages corporates, schools and individuals to "Have a heart for children living with cancer" by going blue on Friday, 15th February 2019. Participants can purchase and wear an ICCD badge, heart pin or bracelet to spread the message and support the campaign by purchasing chocolate slabs to spoil loved ones for Valentine's Day. Participants of the campaign, who place a minimum order of R1 000, will be put into a lucky draw to win a R5 000 voucher donated by PNA Stationers. The lucky draw will take place on the 1st March 2019.

To join the campaign, please contact Dianah Maputla in the Pretoria office at 012 323 3490 or email her at [Pretoria@choc.org.za](mailto:Pretoria@choc.org.za)



[Visit CHOC Website](#)



## Custom Development

4most offers a wide range of Custom Development Services. We aim to optimally tailor and increase the business value of your SAP ERP solution. We are able to achieve this by using the latest software development platforms and tools, complemented by standardised project management techniques and software engineering practices. We have outstanding experience in custom database development, desktop and distributed application design, system integration and business automation tools as well as various custom software components and web-project programming.

[Visit our Website](#)



## Hosting with 4most

We offer the option of hosting your SAP Business One Solution in our Data Centre. This means that essentially your software solution would be hosted off premise and accessed through a public or private internet connection. In addition, we right size the infrastructure for the real business requirements, while aligning with existing data centre standards in terms of infrastructure, tools, operational processes and existing skillsets. It's all about achieving a standardisation of IT principles.

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4most Systems provides world-class, individually tailored and innovative business solutions for small, medium and large enterprises across industries and sectors. Established as an SAP Partner in 2004, we deliver ERP solutions utilising SAP Business One at the core. With offices in South Africa, Botswana and Namibia as well as a growing economic footprint in the DRC, Kenya, Zambia, Malawi and Tanzania, the company has a strong base, being the first and only partner to establish all-round SAP competency, offering over 30 years of experience and skills.

[Contact us](#)

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