CAPABILITY STATEMENT





















Frank Mitchell

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Tim Bidstrup

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Wilco's office resides within proximity of the Walyalup area on Whadjuk Nyungar Boodja. We honour our Elders, past, present and emerging.

Capabilities



Electrical Services

Providing a range of electrical services ranging from new construction and refurbishments to civil infrastructure projects, Wilco's management team has experience in delivering complex projects while maintaining a focus on quality and safety.



Structured Cabling

With a long history delivering complex structured cabling solutions, Wilco has the capability to provide end to end communications solutions with up to 20 years warranty through partner accreditations.



Solar PV, Battery & Hybrid Systems

Wilco's renewables history goes back to its very foundation, installing solar PV systems from the earliest days of mainstream domestic uptake. Now with a focus on commercial systems and complex battery solutions, Wilco is a CEC accredited retailer and installer.



Compliance Testing and Maintenance

With a fleet of modern service vehicles and experienced personnel, Wilco assists many Government and corporate clients to maintain their installations in accordance with statutory requirements. With the latest in technology, Wilco provides Test & Tag, thermography and RCD testing, while also attending breakdowns and small installations

Corporate Overview

Established in 2006, multi award winning Wilco Electrical has grown to become among the most trusted, capable and respected Aboriginal owned businesses in WA.

With a proven track record of delivering electrical projects and services throughout the state on time and within budget, Wilco, through the ambitious "20 by 2020" program, has also been a leader in creating apprenticeships and employment opportunities for Aboriginal men and women. Our commitment to creating these apprenticeships continues with our Strive to 25 initiative.

With capability and broad experience across all aspects of Electrical, Renewables and Communications services, Wilco provides innovative, best value solutions to our clients while maintaining a strong foundation of quality and trust delivered in a safe and socially responsible way.

RECENT PROJECTS







Project Main Roads WA - Kwinana Freeway widening

Client Smartways Alliance

Scope Streeting Lighting, Civils and ITS

Value \$0.9M



Project Water Corp - Dam Switchboard Replacement

Water Corporation

Scope Upgrade & Replace Dam Switchboard

\$190K

Client

Value



Project Kalbarri Skywalk National Park

Client Dept Biodiversity, Construction & Attractions

Stand Alone Power Supply

Scope Stand A Value \$160K



Project Village Accommodation Upgrade

Client Grounded Constructions

Scope FMG Hamilton Village Refurbishment

Value \$600K



Project Solar PV, LED Lighting, Zero Mass Water Unit

Client West Australian Police

Scope Deliver energy efficient solutions

Value \$700K



Project H & M Fashion Outlet Stores

Client Swan Group & Valmont

Scope Supply & Installation electrical, lighting & comms

services

Value \$2.2M



Project Federal Government Call Centre

Client Valmont

cope Supply & Installation electrical, lighting & comms

services including back-up generator

Value \$1.3M



Project 100kW Solar PV for Main Roads

Client Programmed

Scope Supply & Installation 100kW Solar PV

monitored system

Value \$200K



Project Armoury Security Electical Lighting &

Refurb incl. lighting, electrical & comms

Client Valmont

Scope Supply & Installation electrical, lighting,

comms services & security system

Value \$500K



Project 310kW solar panel installation

Client Water Corporation

Scope Installation of 688 solar panels (310kW)

Value \$1.3M



Project Melconx Ellenbrook to Morley Line

Client Laing O'Rourke

Scope Supply and installation of site services across

five sites.

Value \$320K



Project Sustainable energy for social housing

Client Synergy

Scope Install solar PV as a trial on 500 State Housing

Properties

Value Ongoing



What our clients are saying

"What you guys have achieved and continue to accomplish is inspiring on many different levels!" Lee Sweeney | Relationship Manager, WA & SA | Supply Nation

"Wicked to see the team growing over there at Wilco. It's a great business doing some really good stuff for our community." Peter Cox DDR Australia

"Thanks for your outstanding service on these two jobs – you have absolutely smashed the deadlines." Adele Emerson | Program Manager, Programmed FM

"Great job, your electricians were professional and very hard working" <u>Building Services Officer, Building Management and Works</u>

"Your staff were courteous, engaging and assisted us in meeting our needs to the community...The work was seamless and they went in my view above and beyond" WA Police, Norseman

"I would like to thank Wilco for your high degree of professionalism and workmanship on this project" Leonard Brandis, Electrical Engineer, BEST Consultants

"..Impressed with how quick your guys attended site and your spark and apprentice were brilliant, so please pass on my thanks."

Jeff Marrs, Laminex Australia | Supply Chain

"Wilco electricians and apprentices that carried out this project were very professional and thorough."

<u>Linda Metcalfe | Perth Office Manager | CalEnergy Resources Group</u>

Who are our Clients?

TRUSTED SERVICE PROVIDER FOR MANY OF WESTERN AUSTRALIA'S MOST PROMINENT BUSINESSES AND GOVERNMENT DEPARTMENTS







































BUSINESS AWARDS & CORPORATE AFFILIATIONS

- STATE WINNER 2023 LEADERS IN DIVERSITY NECA WA
- STATE & NATIONAL WINNER 2022 ~ MASTER ELECTRICIAN OF THE YEAR
- STATE WINNER 2022 ~ ENERGY EFFICIENCY PROJECT OF THE YEAR

Wilco are the proud recipients of the above mentioned awards at the prestigious NECA and Master Electricians Awards.

Awarded the Leaders in Diversity by NECA WA in 2023

and crowned the overall National "Master Electrician of the Year" in by MEA in 2022.





























CORPORATE SOCIAL RESPONSIBILITY





20 by 2020 ----

STRIVE to 25 by 2025

IN DECEMBER 2016, DIRECTOR FRANK MITCHELL, MADE A PLEDGE TO CREATE 20 ELECTRICAL APPRENTICESHIPS BY THE END OF 2020 FOR ABORIGINAL & TORRES STRAIGHT ISLANDER MEN AND WOMEN.



"The opportunity presented itself because someone recognised the potential in me and was willing to give me a chance.

I didn't understand the word 'reciprocity' until later, but I understood that with opportunity comes responsibility.

I wanted to make that same difference to others who needed a hand up."

Frank Mitchell joined Tim Bidstrup to become first-time business owners in 2015. At the time, we had nine employees and they were excited by the prospect of not only being managers, but leaders as well. Frank recognised that his acceleration from apprentice, to electrician, to project manager, to Director, to co-owner, had all started with something that was beyond his control.

Here we are, five years after our initial pledge. Although we created 12 x electrical apprenticeships, we created 22 positions in total due to the evolution of Wilco. We thank our extended work team who have been absolutely magnificent in being supervisors, trainers and mentors to all the Aboriginal men and women on this journey. Importantly, we would not have been able to achieve this journey without the support of our clients! Giving us an opportunity and standing beside us as we strived to grow a culture of corporate social responsibility.

We have not rested following our success in the 20 by 2020 initiative. Our commitment to creating Aboriginal apprenticeships continues with our Strive to 25 by 2025 initiative, where we have committed to creating a further 25 positions for Aboriginal people by the end of 2025.

F.I.S.H PARTNERSHIP

FOUNDATION FOR INDIGENOUS SUSTAINABLE HEALTH (F.I.S.H)



Wilco are proud of our partnership with FISH who share a goal of delivering and creating meaningful outcomes for Aboriginal and Torres Strait Islander peoples. Acknowledging Aboriginal people have a living spiritual, cultural, familial and social connection with country, FISH seek to bring healing to the spirit, heart, mind, body and land to help create healthy people and communities. They aim to develop sustainable health through community-based programmes providing learning experiences in life skills, personal development, and creative initiatives.

SPONSORSHIPS AND COMMITMENT TO OUR EMPLOYEES

Wilco are committed to supporting the interests of our employees by sponsorship in extra curricular activities and currently sponsor two amatuer football clubs that engage our employees.