CAPABILITY STATEMENT



Frank Mitchell

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Tim Bidstrup

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> We acknowledge and pay our respects to past and present Whadjuk Nyungar Elders and recognise that Wilco resides near Beeliar

Wetlands, on Whadjuk Nyungar Boodjar

Capabilities

Electrical Services

Providing a range of electrical services ranging from new construction and refurbishments to civil infrastructure projects, Wilco's management team has experience in delivering complex projects while maintaining a focus on quality and safety.



Structured Cabling

With a long history delivering complex structured cabling solutions, Wilco has the capability to provide end to end communications solutions with up to 20 years warranty through partner accreditations.

Corporate Overview



Solar PV, Battery & Hybrid Systems

Wilco's renewables history goes back to its very foundation, installing solar PV systems from the earliest days of mainstream domestic uptake. Now with a focus on commercial systems and complex battery solutions, Wilco is a CEC accredited retailer and installer.



Compliance Testing and Maintenance

With a fleet of modern service vehicles and experienced personnel, Wilco assists many Government and corporate clients to maintain their installations in accordance with statutory requirements. With the latest in technology, Wilco provides Test & Tag, thermography and RCD testing, while also attending breakdowns and small installations

Established in 2006, multi award winning Wilco Electrical has grown to become among the most trusted, capable and respected Aboriginal owned businesses in WA.

With a proven track record of delivering electrical projects and services throughout the state on time and within budget, Wilco, through the ambitious "20 by 2020" program, has also been a leader in creating apprenticeships and employment opportunities for Aboriginal men and women.

With capability and broad experience across all aspects of Electrical, Renewables and Communications services, Wilco provides innovative, best value solutions to our clients while maintaining a strong foundation of quality and trust delivered in a safe and socially responsible way.



Main Roads Western Australia

Contracted by Smartways Alliance

Kwinana Freeway Widening, Canning Bridge to The Narrows;



Contract Ongoing

Working in a live Freeway situation, under tight deadlines and difficult site conditions to deliver the full electrical package, including switchboards, pit & pipe and street lighting.

Water Corporation

Water Corporation, replacement of Dam Switchboard - Ballingup ;



Contract Value \$ 190K

Working with Water Corporation to upgrade and replace critical infrastructure for the water supply of the South West town of Balingup. Successfully managing the risk of replacing the site main switchboard without compromising services.

Valmont

Federal Government Call Centre (Name withheld by request);



Contract Value: \$1.3M

5 level building fit out in CBD. Supply and install high specification electrical, lighting and structured cabling, including a 500kVA diesel back-up generator and control systems for critical services.

Dept Biodiversity, Construction & Attractions

Manufacture and installation of Stand Alone Power Supply (SAPS), Kalbarri Skywalk National Park ;



Contract Value: \$160K

Comprising of 80 kWh battery storage, 40 kW of solar PV energy production and a fully automated 10kVa backup generator to supply the Skywalk Café's energy requirements.

Grounded Constructions

Hamilton Village Port Hedland, accommodation refurbishment;



Contract Value \$60oK

Working with Grounded to fully strip and refurbish FMG's Hamilton Village in South Hedland. Involving stripping out 163 rooms and completely re-wiring and fitting out, including installation of all air conditioners.

Programmed

100KW Solar PV for Main Roads Engineering Branch, Welshpool;



Contract Value: \$200K

(exclusive STC rebate)

Supply and install 100kW Solar PV monitored system. Installation was uniquely restricted to specific times in accordance to scheduled fume ventilation and gas release.

West Australian Police

Supply & installation of solar pv, led lighting and zero mass water source units ;



Contract Value: \$700K

Working together with WA Police to audit over 20 sites across WA and delivering energy efficient solutions including Solar PV, LED lighting upgrades and Source Water for a total energy cost saving of 12%.

Swan Group & Valmont

Four H & M Fashion Outlet Stores;



Contract Value: \$2.2M

Supply and installation of electrical, lighting and communication services for H & M stores including the WA flagship store in the heritage listed GPO building in the Perth CBD. Other stores included Karrinyup, Cannington & Mandurah.

Valmont

Department of Immigration and Border Protection, Perth;



Contract Value: \$500K

Armoury security electrical and lighting + four level refurbishment inclusive of electrical, lighting, Cat 6A structured cabling and Type 1A Gallagher security system.



20 BY 20 GOAL

IN DECEMBER 2016, DIRECTOR FRANK MITCHELL, MADE A PLEDGE TO CREATE 20 ELECTRICAL APPRENTICESHIPS BY THE END OF 2020 FOR ABORIGINAL & TORRES STRAIGHT ISLANDER MEN AND WOMEN.



"The opportunity presented itself because someone recognised the potential in me and was willing to give me a chance. I didn't understand the word 'reciprocity' until later, but I understood that with opportunity comes responsibility. I wanted to make that same difference to others who needed a hand up."

Frank Mitchell joined Tim Bidstrup to become first-time business owners in 2015. At the time, we had nine employees and they were excited by the prospect of not only being managers, but leaders as well. Frank recognised that his acceleration from apprentice, to electrician, to project manager, to Director, to co-owner, had all started with something that was beyond his control.

Here we are, four years later. Although we created 12 x electrical apprenticeships, we created 22 positions in total due to the evolution of Wilco. We thank our extended work team who have been absolutely magnificent in being supervisors, trainers and mentors to all the Aboriginal men and women on this journey. Importantly, we would not have been able to achieve this journey without the support of our clients! Giving us an opportunity and standing beside us as we strived to grow a culture of corporate social responsibility.

F.I.S.H PARTNERSHIP

FOUNDATION FOR INDIGENOUS SUSTAINABLE HEALTH (F.I.S.H) WILCO COMMITS 10% OF ANNUAL PROFITS TO F.I.S.H

BROUD PARTAILA

Wilco are proud of our partnership with FISH who share a goal of delivering and creating meaningful outcomes for Aboriginal and Torres Strait Islander peoples. Acknowledging Aboriginal people have a living spiritual, cultural, familial and social connection with country, FISH seek to bring healing to the spirit, heart, mind, body and land to help create healthy people and communities. They aim to develop sustainable health through community-based programmes providing learning experiences in life skills, personal development, and creative initiatives.

KIMBERLEY ABORIGINAL SUICIDE PREVENTION PROGRAM DIRECTOR FRANK MITCHELL APPROACHED TO ASSIST IMPACT CO AND KIMBERLEY ABORIGINAL MEDICAL SERVICES

"Suicide is a prominent public health concern in Australia, and especially for Aboriginal and Torres Strait Islander communities who are disproportionately impacted by suicide. Frank contributed to the Kimberley Aboriginal

Suicide Prevention Trial Evaluation as a community co-researcher. We are committed to empowering communities and reducing health inequity through a framework of social and emotional wellbeing."

SPONSORSHIPS AND COMMITMENT TO OUR EMPLOYEES

Wilco are committed to supporting the interests of our employees by sponsorship in extra curricular activities and currently sponsor two amatuer football clubs that engage our employees.



What our clients are saying

"What you guys have achieved and continue to accomplish is inspiring on many different levels!" <u>Lee Sweeney | Relationship Manager, WA & SA | Supply Nation</u>

Thanks for your outstanding service on these two jobs – you have absolutely smashed the deadlines." <u>Adele Emerson | Program Manager, Programmed FM</u>

"Great job, your electricians were professional and very hard working" <u>Building Services Officer, Building Management and Works</u>

"Your staff were courteous, engaging and assisted us in meeting our needs to the community...The work was seamless and they went in my view above and beyond" <u>WA Police, Norseman</u>

"I would like to thank Wilco for your high degree of professionalism and workmanship on this project" <u>Leonard Brandis, Electrical Engineer, BEST</u> <u>Consultants</u>

"..Impressed with how quick your guys attended site and your spark and apprentice were brilliant, so please pass on my thanks." Jeff Marrs, Laminex Australia | Supply Chain

"Wilco electricians and apprentices that carried out this project were very professional and thorough." <u>Linda Metcalfe | Perth Office Manager | CalEnergy Resources Group</u>

Who are our Clients?

TRUSTED SERVICE PROVIDER FOR MANY OF WESTERN AUSTRALIA'S MOST PROMINENT BUSINESSES AND GOVERNMENT DEPARTMENTS



BUSINESS AWARDS & CORPORATE AFFILIATIONS

MASTER ELECTRICIAN OF THE YEAR & ENERGY & INNOVATION PROJECT OF THE YEAR

Wilco are the proud recipients of two major awards at the prestigious Master Electricians Awards in 2019. Awarded the overall "Master Electrician of the Year", as well as "Project of the Year in Energy Efficiency".



