



WOODFORD

OUR CAPABILITIES



Who are we?







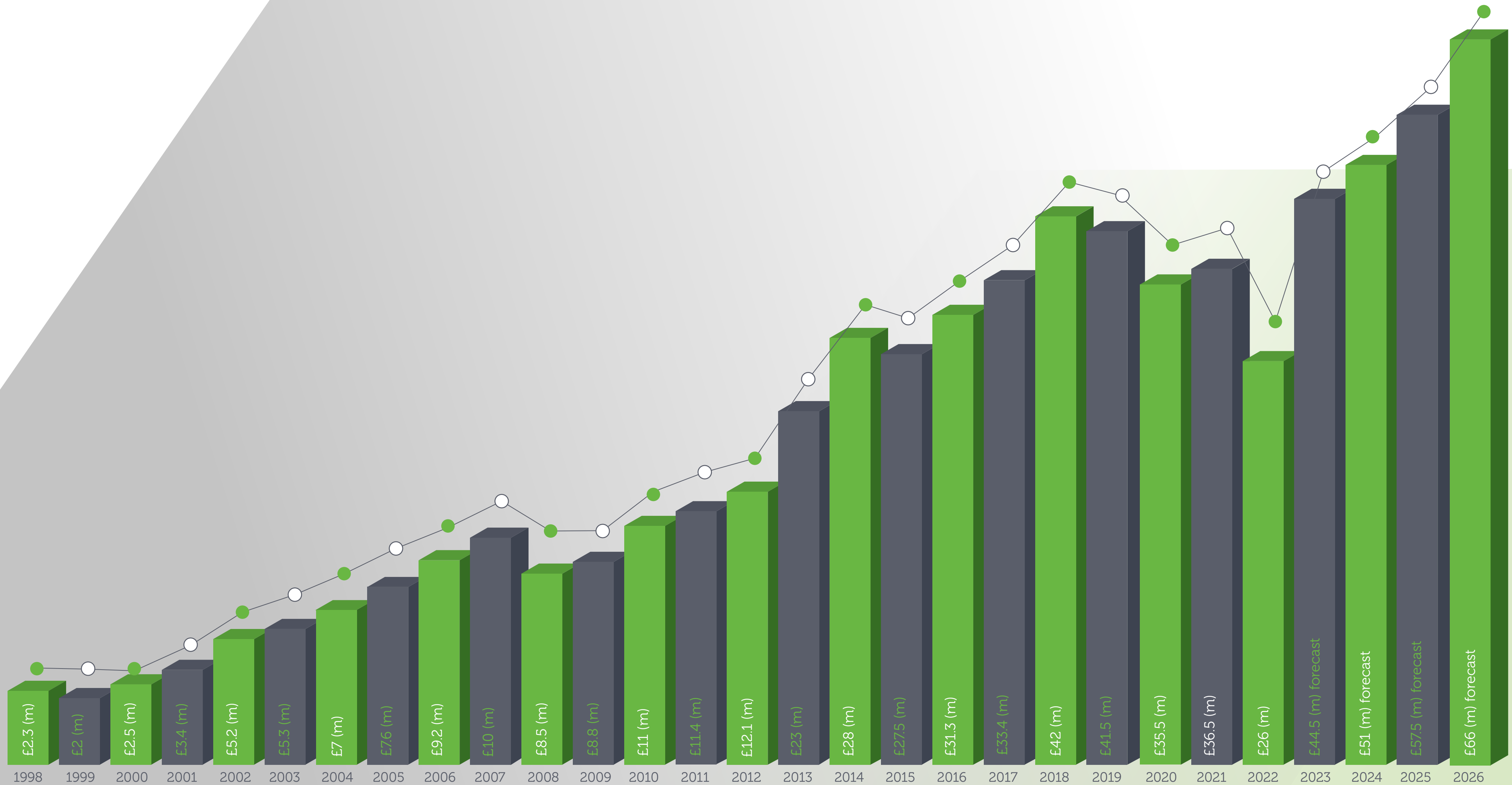
# About Woodford

Established in 1993, Woodford delivers Mechanical, Electrical and Public Health projects. We regularly deliver energy centres, infrastructure and fit out work on residential, commercial, retail, leisure and hotel projects. We are helping our clients build not just homes, but entire communities.





# Company growth



# Directors and New Business Contacts

Roy Alderslade  
Chairman



Steve Abbott  
Managing  
Director



Mark Kench  
Commercial  
Director



Habib Choudhry  
Operations  
Director



Sheaun Carpenter  
Operations  
Director - FM &  
Renewables



Tracy Wood  
Financial  
Director



Sharon Wood  
People Xperience  
Director



Jamie Lewis  
Head of Business  
Development



Michael Hexter  
Head of  
Pre-construction





# Our clients

Providing a seamless first class service to all our customers, embracing innovation and progressing towards carbon zero without compromise.

## Key clients



## FM clients



# Hear from our clients



“ I have been dealing with Woodford for over 10 years. I have always found their installations second to none. Their staff are consistently courteous and professional. They pride themselves on good communication and feedback as well as in dealing with unforeseen defects efficiently and effectively. ”



“ We would highly recommend Woodford to work on our next project, it would be hard for them to improve as the team was so proactive and helpful. They always hit the programme. ”



“ Whether we are procuring for a complicated project or a simple one, Woodford are our M&E contractor of choice. ”



“ Woodford’s team were exceptional throughout the project. We had a great working relationship across the entire team and their knowledge and expertise in this type of build was key to delivering our project in good time and in line with the other trades. I would be delighted to work with them again. ”



“ We would like to congratulate Woodford Heating and Energy for the excellent work and Health and Safety they have carried out with us to achieve handover with minimal snagging and a good safety record. ”



“ Woodford have performed well on a complex project with split Mechanical and Electrical packages. ”



What do  
we do?





# Our key services



Facilities  
Management



Installation



Aftercare &  
Maintenance



Design  
MMC & BIM



Renewables &  
Smart Tech





# Facilities management

Our disciplines include:

- Planned preventative maintenance (PPM)
- Reactive response
- Projects across a range of sectors
- Comprehensive 24-hour call-out service



# Hills Homeless Pods

- 30 modular SoloHaus homes
- Full MEP installation, including air source heat pumps and MVHR units
- Designed to meet the Future Homes Standards
- Blue roof system, which holds up to 75mm of rainwater





# Bridges Wharf

- Full mechanical & electrical planned maintenance services
- Water treatment services including LTHW and cold water
- Weekly engineers visit to complete handy man tasks
- 24/7 reactive cover
- Full support to the client providing innovation and cost control ideas





# The Rivergate Centre

- Full mechanical & electrical planned maintenance services
- Monthly engineers visit to check the energy centre and heating and ventilation services
- 24/7 reactive cover
- Small works
- Water fountain maintenance
- Full support to the client providing innovation and cost control ideas





# Insight Energy

- Energy Centre planned maintenance services
- Monthly engineers visit to check the energy centre for faults
- HIU servicing
- 24/7 reactive cover
- Full support to the client providing innovation and cost control ideas







# Installation

Our disciplines include:

- Developing sustainable and optimised energy centres
- Reactive response
- High quality fit out
- Designing and installing MEP systems



# Enderby Wharf

- 449 homes
- 4,500kW (heat), 401kWth (CHP thermal) and 378kWe (CHP electric)
- £14m value
- BMS systems, heat meters and M-Bus systems





# White City

- 1,358 homes over 4 phases
- £57m value
- 4,600kW (heat), 2,310kW (cooling), 859kWth (CHP thermal) and 776kWe (CHP electric)
- Client: St James





# White City - Cooling Towers

- Cooling tower plant and BMS works energy centre
- Project duration: 5 months
- £7m value





# White City - Facilities

- Installation of all residential facilities including gym, lounge, swimming pool and cinema
- £8m value





# London Dock

- 190 homes
- £10m value
- Full infrastructure





# Chobham Farm

- 471 homes
- Off-site prefabrication
- 3,180kW (heat), 152kWth (CHP thermal) and 80kWe (CHP electric)
- £10.3m value





# 250 City Road

- Commercial and retail office spaces
- Project duration: 26 weeks
- £2m value
- Mechanical & electrical installation
- Client: Berkeley



# Bartlett Park canoe centre, library and café

- Commercial and residential
- 150 homes
- Project duration: 24 months
- £2.3m value
- Client: Telford Homes





# Premier Inn Hotel, Ladderswood

- 85 rooms
- Project duration: 9 months
- £2m value
- M&E commercial installation
- Client: Mulalley







# Aftercare & MEP maintenance

Our disciplines include:

- Dedicated MEP aftercare team
- Bespoke maintenance plans
- Energy centre health checks
- Site surveys and validation reports
- Full MEP maintenance services





# Design, MMC and BIM

Our disciplines include:

- Full range of MEP design and building services
- Providing standalone or complete BIM services
- Pre-fabrication and off-site packaged MMC services , including packaged plant rooms, substations and utility cupboards



The background image shows an industrial facility with green structural beams and blue/red piping. The word "Prefabrication" is overlaid in white text on the left side of the image.

# Prefabrication

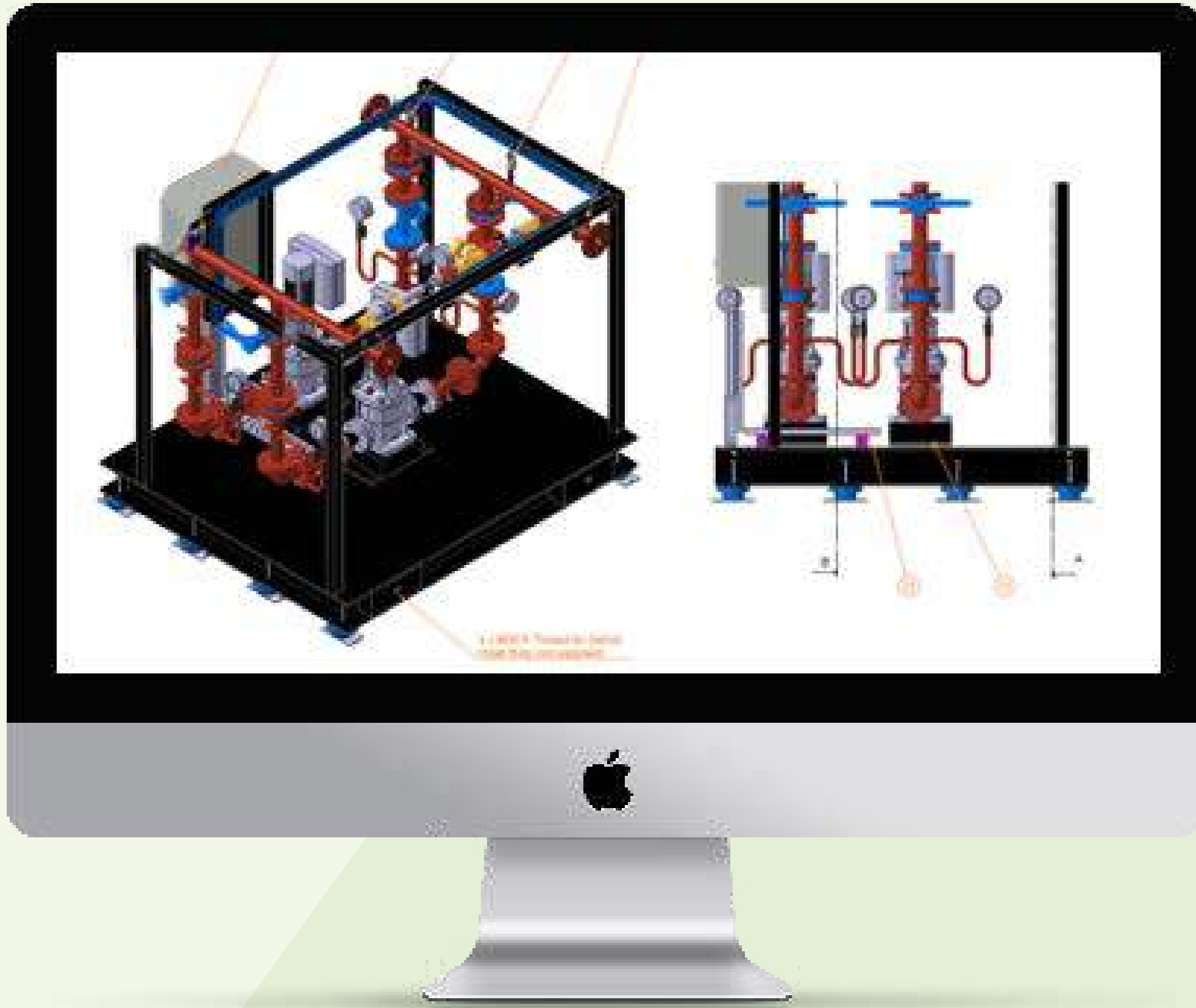
Technologies we offer include:

- Packaged plant rooms
- Substations
- Utility cupboards/panels

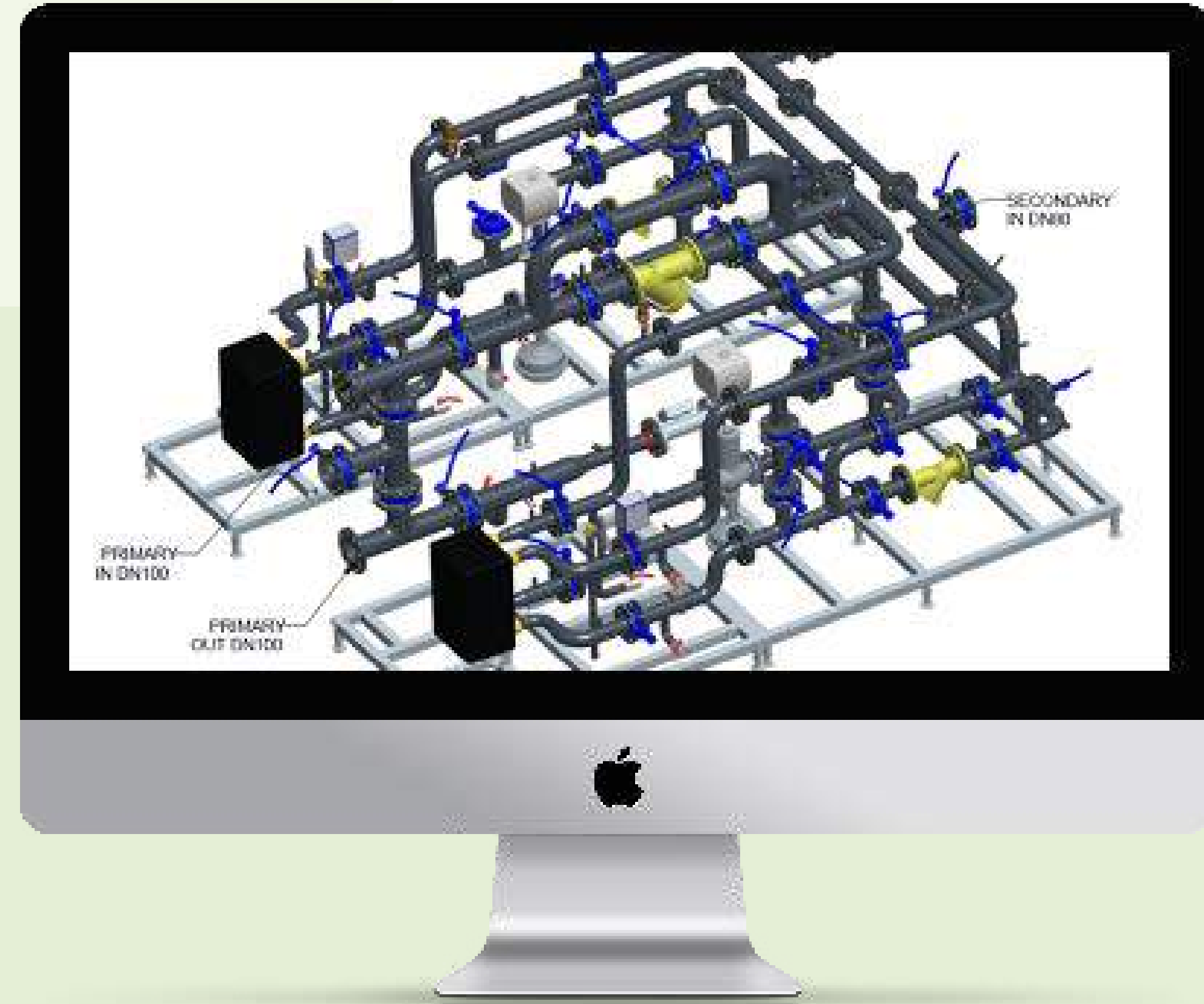


# Prefabrication examples

Plant rooms



Substations



# Prefabrication examples

Utility cupboards



Utility panels





# Renewables & SmartTECH

Technologies we offer include:

- Solar PV
- Smart MEP
- Intelligent lighting
- Heat pumps and hybrid systems

# Woodford HQ

- 195m<sup>2</sup> of solar PV
- 41kWp generator output
- 100 PV modules
- 5-7 years payback period
- Full infrastructure





# New Malden

- 297 homes
- Rooftop air source heat pumps
- Heat interface units (HIUs)
- £6.5m value



How we  
constantly  
improve





# How we are continually improving our approach

## Health & Safety

- In-house safety, health, environment and quality (SHEQ) team
- Site audits and reports
- Pictorial RAMS



Visual Risk Assessment



# How we are continually improving our approach

## Quality Management System

- Quality control
- Technical bulletins
- Good practices
- In-house quality manager
- In-house technical team



Technical Bulletins



# How we are continually improving our approach

## Continuous Development

- We aim to bring buildings to life and exceed expectations
- Constantly learning and improving our offering
- Paying meticulous attention to detail
- Building client relationships and feedback loops



# How we are continually improving our approach



## Investing in our future by:

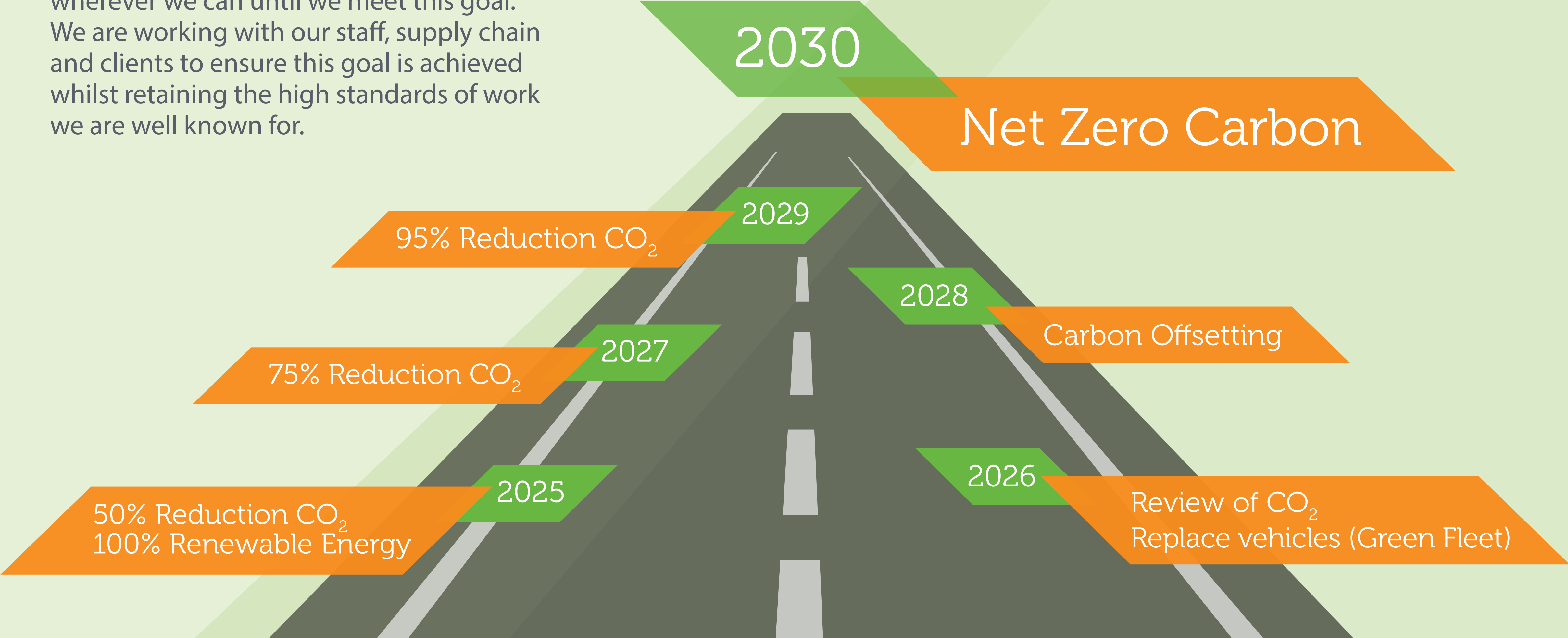
- Emerging talent opportunities for graduates and apprentices
- Leadership and management development programmes
- Learning and development opportunities for all staff
- Enabling our team to progress their careers and reach their potential
- Utilising engaging and interactive techniques with actors and comedians
- Being a member of the 5% Club and awarded Gold Membership





# Woodford Carbon Zero & Sustainability Roadmap to 2030

We understand the critical need to be net-zero and will reduce our carbon usage wherever we can until we meet this goal. We are working with our staff, supply chain and clients to ensure this goal is achieved whilst retaining the high standards of work we are well known for.



Thank you.  
Any questions?



WOODFORD

Trust, Pride, Care  
Beyond Compliance

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