



THE COMPASS

ACHIEVING YOUR ORGANIZATIONAL GOALS AND OBJECTIVES
THROUGH PURPOSE DRIVEN TRAINING & DEVELOPMENT



Greenville Consulting

Who We Are

GREENVILLE Consulting®

A certified multifaceted private consultancy with excellent intellectual and professional capacities in creating peak performance solutions and durable launch pad for remarkable overall advancement of our clients' businesses and interests.

OBJECTIVE

Our core objective is to provide the knowledge and skills needed to Add Values, Create Excellence and Develop Capacities in individuals and organizations through Customized Trainings & Development, Special Events, Premium Resources and Classic Coaching, thereby achieving significant improvement on the individual efficiency and overall organizational performance

What We Do

OUR CORE VALUES

- We believe in, and practise, corporate integrity. We have placed every of our functions, operations and systems in one principal ideology – all round excellence. Our overview of training facilitation is not just passing on information but initiating and sustaining personal and organizational transformation. **We are Transformers**

OUR PROMISE

- The driving force of our promise is a value-based passion to see our clients not only greatly satisfied but well impressed by our unique improvisation and exceptional expertise, delivered with ecstatic simplicity. We promise the best experience and result for you and your business

Some of Our Antecedents





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One of the greatest challenges of Human Resources Management is finding the appropriate Training & Development programmes that will perfectly align the workforce with the organizational goals and objectives.

Recent researches and experiences clearly show that the gap between organizational objectives and performance of the workforce is as a result lack of Training and/or Developmental programmes that are effective.

Many organizations nominate their workforce for open training and development programmes that do not directly correlate with the specific objective of the organization but the general business objectives that are merely based on textbook assumptions. This is why many training programmes do not yield much impact on the workforce with respect to the organizational objectives even after the rigour of Training Needs Analysis.

Therefore, we, in Greenville Consulting have taken it upon ourselves to initiate a solution to bridge the obvious gap through the development of The Compass.

The Compass is a Masterpiece Professional Guide into achieving your organizational goals and objectives through Purpose Driven Training and Development Master Plan.



10 Aspects

On-boarding Training

Skill Set Training

Training for Contingencies

Training for Emergencies

Strategic Training

Trainings to Update

Training to Train Others

Statutory Training

Customised Trainings

Off-Boarding Training

- All forms of Staff/Workforce Development programmes ought to trail the path purpose and planning, especially Training and Development.
- Over the years, I have observed how the HR Managers and Learning & Development Managers often leave the matters of Workforce Training in the hands of training vendors, subordinates or circumstances. In many cases, members of staff are given the freedom to choose the training of their choices. These approaches have not been effective.
- We have streamlined our ideal of Purpose Driven Training to 10 aspects that we believe this will be something worthwhile for HRs, HRMs, HRBPs, Talent Managers and of course, L&D Managers.
- With these, we will help you to restructure and reorganize your Trainings for all round uplift, upturn and upscale of your organizational essence.
- You will discover and begin deploy the unlimited powers and potentials in a well integrated and well executed Purpose Driven Training Development.

The Purpose Based Approach



It begins with a meticulous joint overview of the overall business goals and objectives of your organization by your Management Team or KOLs and the Management Consultants from Greenville Consulting

Greenville Consulting Team will then liaise with you to clearly establish what would be the roles of each member of staff in achieving the defined goals and objectives. This is viewed from the perspectives of rank and file, that is, positions and functions

Greenville Consulting will again liaise with the HR to determine and design appropriate training and development programmes that will enhance your workforce to achieve the defined goals and objectives based on the rank and file of each one.



The Purpose Based Approach

ORGANIZATION

- Goals
- Objectives
- Plan
- Focus
- MANAGEMENT

WORKFORCE

- Cadres
- Units
- Functions
- Deliverables
- HR

GREENVILLE

- Training
- Skills
- Competences
- Capacities
- CONSULTANT

Purpose Based Training & Development



- **STRATEGIC** - Strategically inclined towards core job functions
- **SKILL SET** - It is about maximizing the skill sets for the workforce
- **SYNERGY** - It is aimed at creating synergy in the organization
- **SYSTEM** - We are creating an elaborate Training Systems
- **SERVICE** - Geared towards the delivery of premium services/processes
- **SUSTAINABLE** – Excellent Training Culture will be established
- **SIMULTANEOUS** - Takes on the Teams and Teams Managers
- **SAVINGS** – Very cost effective. Besides, a meticulous training budget can be optimized for maximum results. More is achieved with less.

The Compass Outlook



- Appropriate Training for each staff
- Strategic monitoring and evaluation of Training and Development
- Reduction in Workforce turnover, Conflicts, Issues
- Enhanced Performance; Maximized Potentials
- Positive shift in Organizational culture, processes and enterprise
- Organizational Harmony; Official Symphony
- Cost Reduction; Doing more with less
- Excellent Talent Management System
- Other Hybrid and Customized Developmental Programmes
- Continuous Assessment; Continuous Improvement

What We Say



**We, the entire crew of GREENVILLE Consulting, say,
It will be our pleasure to serve and support you with our classic products,
We Promise to make you proud by meeting and even surpassing your expectations,
We cannot wait to start working with you. Thank You.
For further enquiries on THE COMPASS, please call 08037275205
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