



New Century
Global Funds
INSTITUTIONAL INVESTORS



BY:

H. BURAK ERTEN



Burak Erten, President of New Century Funds

Burak Erten is an international investment banker and structured finance expert. His multilateral advisory services include EU/ Emerging Market governments and international development banks. His financial architecture solutions have created positive impacts across strategic geopolitical economies around the globe. His passion and pragmatism continues to directly benefit humanitarian efforts that work in synergy with capitalist infrastructure developments. He is Deputy Chairman and President, New Century Global Capital LLP; Licenced Director, SICAV-SIF Luxembourg- QIA Fund; President – US WTE Investments, Co-Managing Principal -Credit Risk Mitigation Group, President – US Institutional Capital Investments , Advisor to Chief Operating Officer –Canaan International(www.canaaninternational.net) , Senior Policy Advisor for International Financial Affairs- COH Foundation



www.NewCenturyFunds.com
www.USWTE-Fund.com
www.qgroup.capital /www.qi-am.eu /www.qftf.fund
www.cohglobal.org

MAPPING OF CROSS-BORDER CAPITAL



GCC	ROW	China
Relationship	Global Family Offices	SOE
Difficulty in Dealings	SWF	SinoSure
Not as Liquid as it Used to Be	Global Pension	Banks
Actively Looking for New Investments; Investing Less Abroad	Lack of Innovation Penetration Difficulties Key Persons Holding the Door	Too Political Backlog of Projects Waiting Time

Mapping of Cross-Border Capital

European Capital Markets

Mostly Relationship Based

Not Streamlined As US Capital Markets

Less Open Approach

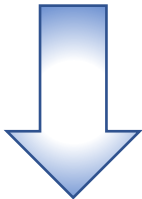
Difficult Access

US Capital Markets

Money Markets
(4.2 Trln \$)

Product Based
Relationship

Streamlined
Processes

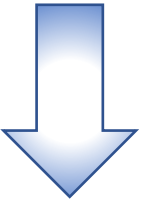


ONGOING
CHASE



Credit Risk

Risk
Mitigation



Higher Yield

Life Insurance Funds; Pension Funds; Family Offices



US CAPITAL MARKETS

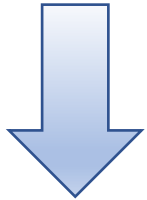
KEY – Real Economy = Capital Markets

United States

1000+ Think Tank Institutes

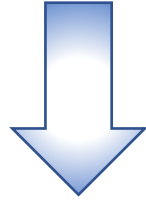
Continuous Flow of Entrepreneurs

Continuous Flow of Entrepreneurs

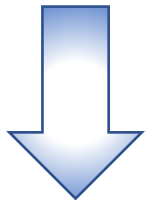


Innovation

ONGOING



Creativity



New Financial Products



Supported By:

Democracy

Liberties & Freedom

Solutions Oriented Culture

More Established Markets

Deep Volumes Due to Millions of Participants

Ongoing Government Incentives
(Opportunity Zone Funds, New Tax Credits)



US CAPITAL MARKETS Cont'd

- Various Government Initiatives
- Various Agencies included in the Economic Activities/Initiatives
- Deep Volumes of Institutional Capital

“BEST MARKET FOR ACCESSING CROSS- BORDER CAPITAL, PROVIDED PROPER STRUCTURES ARE PRESENTED TO INVESTORS.”



INTERNATIONAL CAPITAL MARKETS

- Pre-2008
- Banks Unregulated
- More Liquidity to Real Economy
- Easier Access to Funding

- Post 2008
- Banks Overregulated
- Less Liquidity to Real Economy
- Quantitative Easing
- Policies Didn't Have a Positive Impact on Real Economy Liquidity Stayed at FI Level

REQUIRED

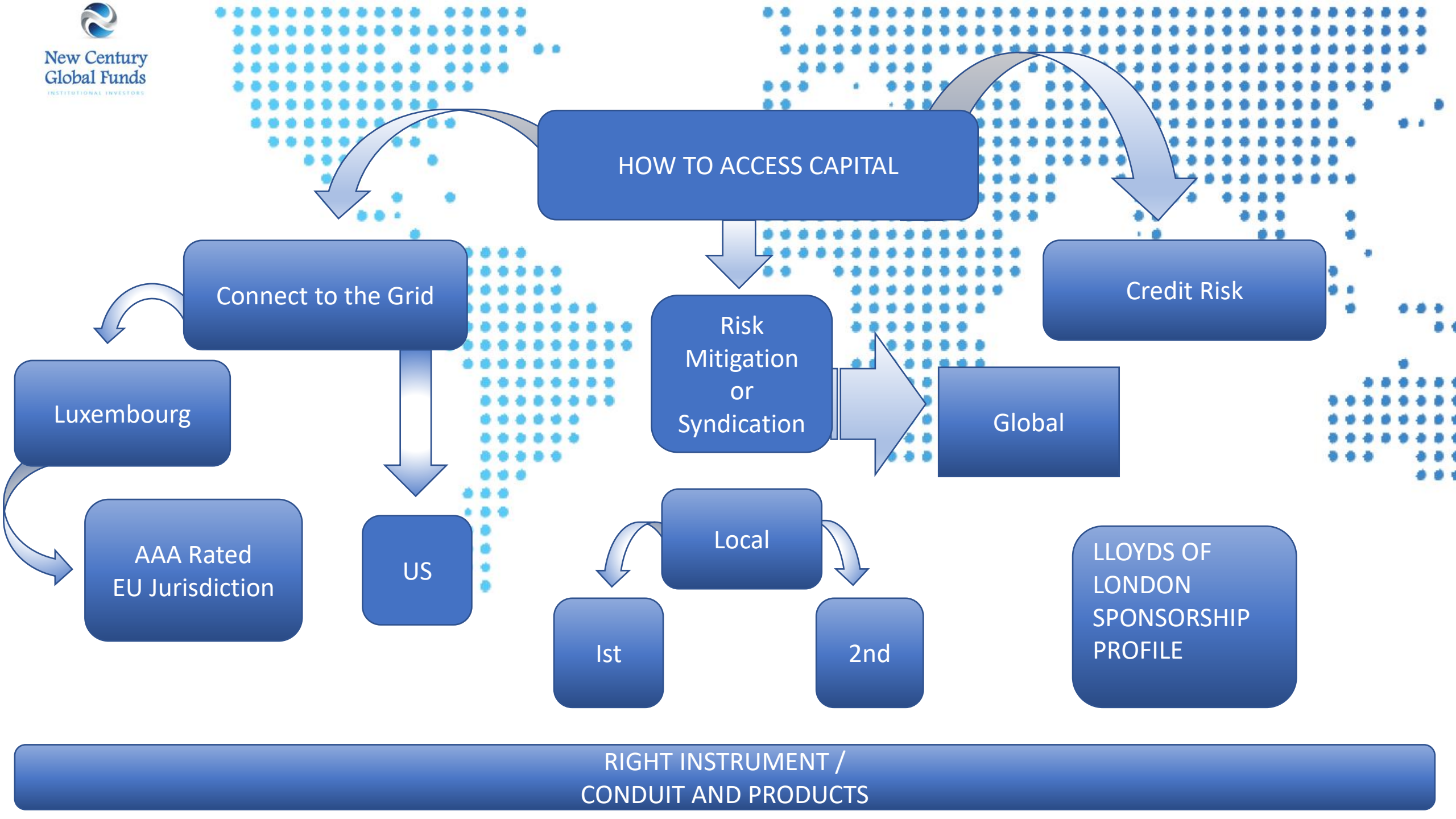
TRADITIONAL CAPITAL STOCK

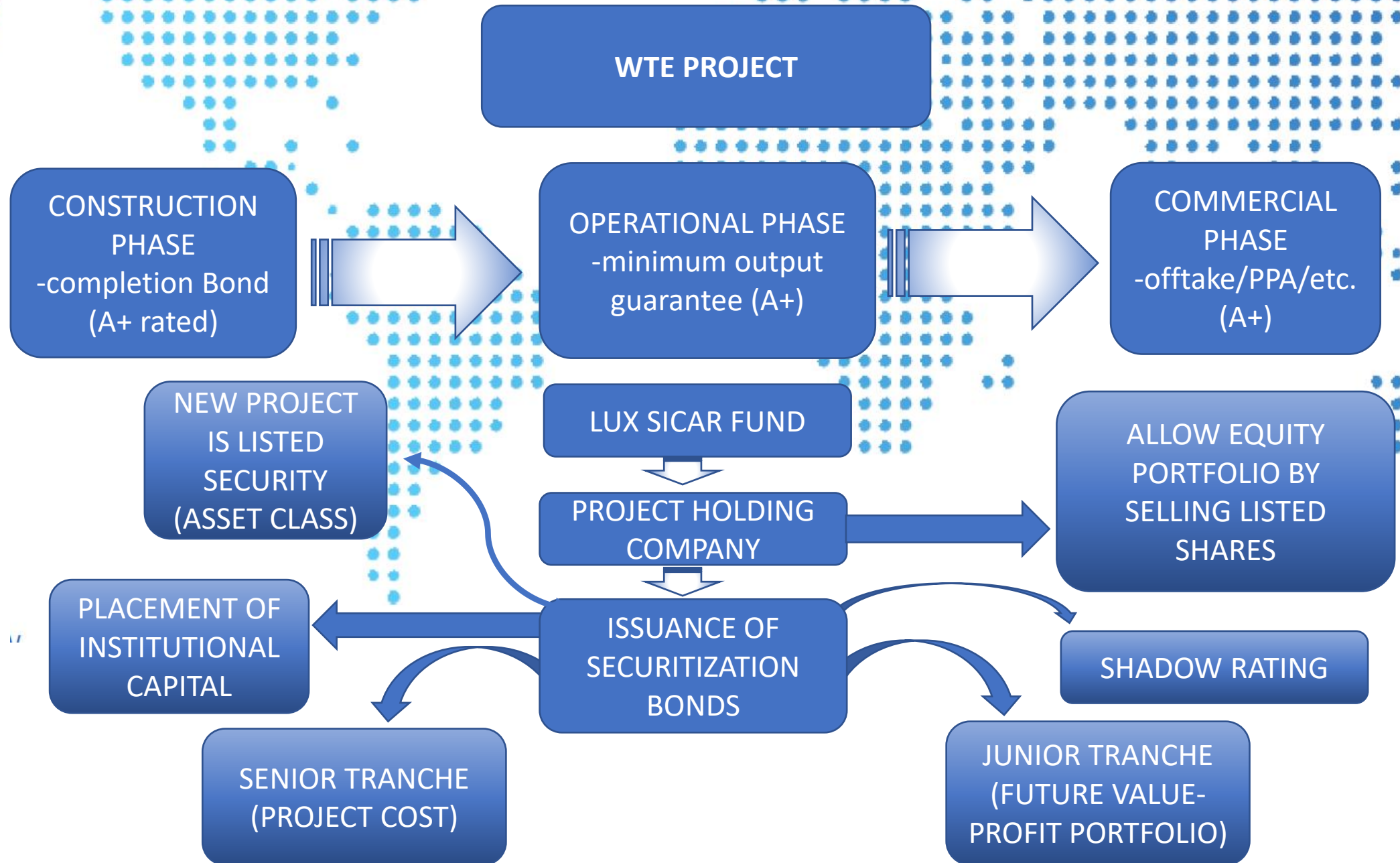
- GP Equity
- LP Equity
- Mezzanine
- Senior Debt

MOSTLY BANK FUNDING

INSTITUTIONAL CAPITAL

- Project Risk, Credit Risk
- Placement of Debt As Asset Class
- Long-Term Fixed / Floating





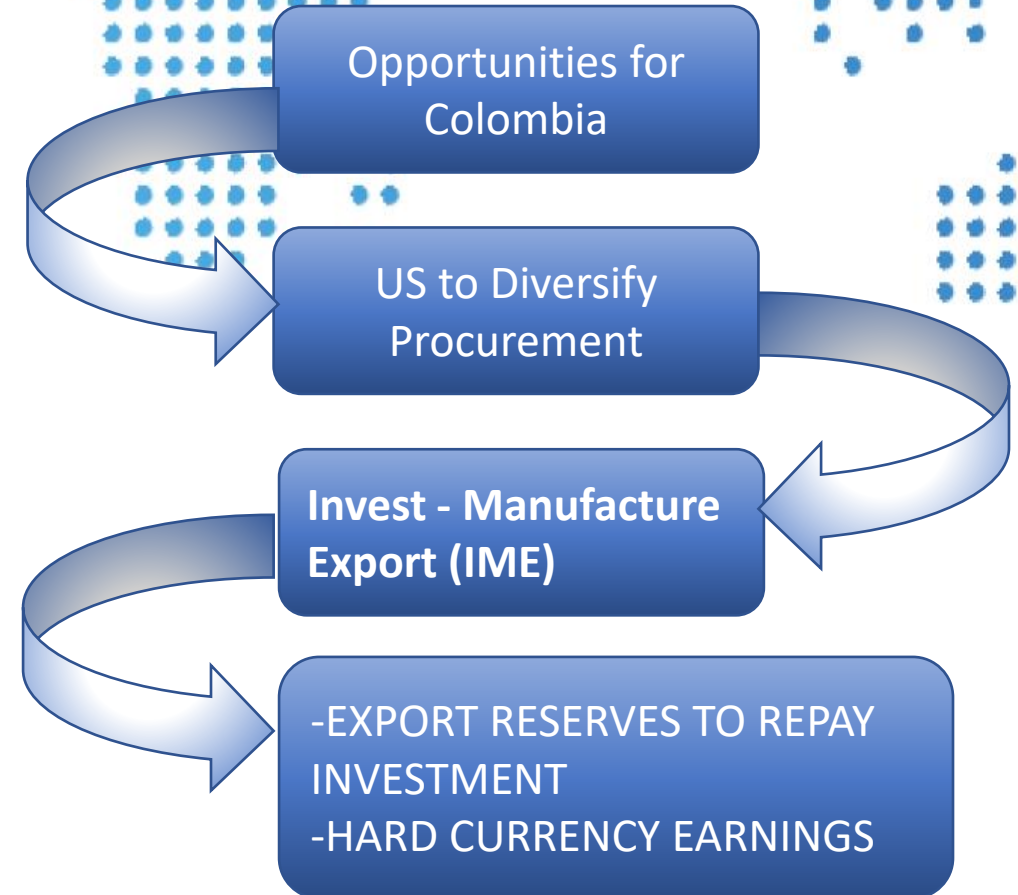
PROJECT/ DEALS

- JURISDICTION MITIGATION (LUXEMBORG)
- PROJECT RISK – CREDIT RISK (CREDIT SUBSTITUTE)
- STREAMLINED PROCESSES TO BE STRUCTURED (BONDS, SHADOW RATIOS, PROPER LOCK-BOX ARRANGEMENTS)
- ICM PRACTICES TO BE APPLIED
- THERE IS NO SUCH THING AS “FUNDS AVAILABLE”OR “I KNOW ITS SCARCE”, PROPERLY STRUCTURED – PROJECTS, APPLY THE RISK MITIGATION AND TURN PROJECTS INTO “INSTITUTIONAL QUALITY”, “BANKABLE” PROJECTS.
- RIGHT TECHNICAL STRUCTURE AND SERVICE PROVIDER NEED TO BE IN PLACE (CUSTODIAN BANK, ADMINISTRATIVE AGENT, AUDIT FIRM, LEGAL COUNSEL, NAV FIRMS)



US GOVERNMENT FINANCIAL AGENCIES

- DFC
- EXIMBANK
- USTDA
- US COMMERCIAL SERVICE
- MCC
- OPIC
- VARIOUS INITIATIVES SUCH AS MANUFACTURING.GOV
- OPPORTUNITY ZONE FUND (BUILD ACT-2017)



PROGRESSIVE CONCEPTS

WHITE LABEL AUM

- ASSET DEPOSITED IN PRIVATE LABEL FUNDS MANAGED BY MAJOR INSTITUTIONS
- ASSET BASED LEVERAGED TO CREATE EQUITY /FIRST LOSS CONCEPT
- HELPS RAISING LONG/SHORT TERM CAPITAL

CAPTIVE INSURANCE ENTITIES

- UMBRELLA STRUCTURE WITH SUB INSURANCE ENTITIES (PCC)
- ALLOWS TO OWN DEDICATED INSURANCE COMPANY
- ASSET BASE/ 1ST LOSS CONCEPT

Where Do We Fit In?

- We speak your language and the language of the capital market players.
- We create strategic solutions that meet their criteria.
- We have structuring capabilities to provide institutional friendly projects that are eligible.
- We have the access to the US institutional market players, know their requirements on how to structure projects for their criterias



WHAT IS NEXT?