

# ORBEA DEMO ORDER

DEALER NAME:	DEALER CODE:

ORBEA DEMO ORDER DETAIL			
MODEL	SIZE	COLOUR	OPTIONS

Store manager signature:

Orbea representative signature:

Date:

## ORBEA DEMO CONDITIONS

Our retailers will be invited to purchase Demo bikes appropriate to their market under the following conditions:

- Dealer margin plus an additional discount of 15%.
- The maximum number of bikes for each dealer that can be purchased on the Demo Bike program, relates to the dealer category .

- Diamond: 12 bikes/year
- Titanium: 10 bikes/year
- Platinum: 8 bikes/year
- Gold: 6 bikes/year
- Silver: 4 bikes/year
- Bronze: 2 bikes/year

- The Demo bikes can be ordered until September 2018.

- Demo bike will have an DEMO identification sticker on it, that should remain in place during the test period.
- The customer will commit to keeping the test bikes available for users till the 30th of April 2019.
- The due date on the invoices for all Demo bikes purchased through this program, will be the 31st of May, 2019.
- Dealers who have not respected the previous year's Demo program will not be offered Demo Bikes 2019.
- Orbea reserves the right to invoice at full dealer price any Demo bikes that are sold prior to the 30th of April 2019.

*Orbea Demo bikes will be delivered upon availability, after all preorders have been delivered.*

The models included on this program are:

CODE	
J139TTCC	ORCA M10 I LTD 19
J146TTCC	ORCA AERO M20 TEAM 19
J154TTCC	ORCA AERO M20 TEAM D 19
J141TTCC	ORCA M20TEAM-D 19
J132TTCC	ORCA M25 PRO
J106TTCC	AVANT M20 TEAM D
J123TTCC	TERRA M21 D
J121TTCC	TERRA M20-D 19
J118TTCC	TERRA H 31 D
J117TTCC	TERRA H 30 D
J240TTCC	ALMA M15 29
J233TTCC	ALMA M15 27

CODE	
J239TTCC	ALMA M25 29
J232TTCC	ALMA M25 27
J252TTCC	OIZ M10 29
J246TTCC	OIZ M10 27
J253TTCC	OIZ M10 TR 29
J247TTCC	OIZ M10 TR 27
J251TTCC	OIZ M30 29
J245TTCC	OIZ M30 27
J268TTCC	OCCAM TR M10
J260TTCC	OCCAM AM M10
J265TTCC	OCCAM TR H10
J258TTCC	OCCAM AM H10
J264TTCC	OCCAM TR H20PLUS 19

CODE	
J273TTCC	RALLON M10
J274TTCC	RALLON M TEAM
J270TTCC	LAUFEY 27+ H30
J271TTCC	LAUFEY 27+ H10 19
J302TTCC	KATU E 20
J316TTCC	KERAM 10 27 19
J317TTCC	KERAM 10 29 19
J312TTCC	KERAM 27 20
J313TTCC	KERAM 29 20
J343TTCC	KERAM CONFORT 20
J341TTCC	KERAM ASPHALT 20
J345TTCC	OPTIMA E 40
J350TTCC	OPTIMA COMFORT 20

CODE	
J383TTCC	WILD FS 10
J335TTCC	WILD FS 20 27 s
J334TTCC	WILD FS 20 29 S
J331TTCC	WILD FS 40 27 S
J330TTCC	WILD FS 40 29 S
J323TTCC	WILD HT 20 27
J322TTCC	WILD HT 20 29
J363TTCC	GAIN M20
J359TTCC	GAIN D20
J360TTCC	GAIN D31 19
J355TTCC	GAIN F10 19
J354TTCC	GAIN F20