

VETERAN BUSINESS: FINALIST

ALLmobility LLC

Jeffrey Kelly, ALLmobility's founder and owner, might be a man of few words but don't be fooled by this Army veteran.

ALLmobility LLC, a Veteran-Owned Business of the Year finalist by Dayton Business Journal, was founded in 2011 as a repair company for mobility equipment such as power chairs and electric scooters, after changes in Medicare payment schedules meant repair delays for customers.

"I decided to start a company that does the repairs quickly and then market that to all the other providers so it's cheaper for them and their customers can get served quickly," Kelly said. "We did that for quite a number of years."

The company's growth in recent years can be credited to providing installation and repair services to Veteran Affairs health care facilities in Ohio, Indiana, and Michigan. The firm has offices in Dayton and Toledo.

Kelly said in the future he hopes to expand into the Cincinnati market,



Jeffrey
Kelly

as well as Indianapolis and Fort Wayne metropolitan areas. His ultimate goal is to become a prime contractor allowing him to gain direct contracts with Veterans Affairs and provide his services on a national scale.

During the first few months of the pandemic, Kelly said business had declined by 75%.

At the time, most of Kelly's six employees were being paid from his personal savings.

"Our employees were paid from my savings account because we didn't want to risk them leaving and then having work build up quickly and not be able to get them back," Kelly said.

By July, the company was being inundated with orders as business returned to normal.

Kelly said being recognized for this award provides vindication to the company's hard work and customer service.

"It makes all the sacrifices from an 80-hour work week to taking money from retirement seem worth it," Kelly said.

—Leonard Robinson